

**SECTION I - FY 2016 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER**  
**10/01/2015 thru 09/30/2016**

FSC	FSC Descrip	Customer/Agency	Sales
3990	Miscellaneous Materials Handling Equipment	Department of Defense	179,406
		Bureau of Prisons	5,400
		Department of Homeland Security	3,014
		<b>Total</b>	<b>187,820</b>
4240	Safety and Rescue Equipment	General Services Administration	100,937
		Other Agencies and Customers	14,642
		Bureau of Prisons	498
		Department of Veterans Affairs	420
		Department of Defense	151
		<b>Total</b>	<b>116,648</b>
4460	Air Purification Equipment	Other Agencies and Customers	1,263,775
		Department of Defense	1,045,498
		Department of Veterans Affairs	811,025
		Bureau of Prisons	264,318
		Department of Health & Human Services	52,058
		Department of Commerce	34,923
		Smithsonian Institution	21,437
		Department of the Treasury	17,297
		Department of Justice (excluding Bureau of Prisons)	14,634
		Department of Homeland Security	13,293
		Office of Personnel Management	9,404
		U. S. Courts	8,236
		Department of the Interior	7,734
		Department of Labor	3,752
		General Services Administration	2,837
		Legislative Branch	2,611
		Federal Trade Commission	2,273
		Department of Energy	2,184
		Department of Agriculture	1,697
		Environmental Protection Agency	905
		<b>Total</b>	<b>3,579,893</b>
4935	Guided Missile Maintenance, Repair, and Checkout Specialized Equipment	Department of Defense	43,635
		<b>Total</b>	<b>43,635</b>
5140	Tool Bags	General Services Administration	344,569
		Other Agencies and Customers	4,097
		<b>Total</b>	<b>348,666</b>
5340	Hardware, Commercial	General Services Administration	21,003
		Other Agencies and Customers	10,287
		<b>Total</b>	<b>31,290</b>
5660	Fencing, Fences, Gates and Components	Department of Defense	100,203
		Other Agencies and Customers	38,940
		Department of Justice (excluding Bureau of Prisons)	9,703
		<b>Total</b>	<b>148,846</b>
5670	Building Components, Prefabricated	Bureau of Prisons	137,098
		<b>Total</b>	<b>137,098</b>
5895	Miscellaneous Communication Equipment	Department of Defense	1,781,941
		Other Agencies and Customers	17,049
		<b>Total</b>	<b>1,798,989</b>
5965	Headsets, Handsets, Microphones and Speakers	Other Agencies and Customers	119,186
		<b>Total</b>	<b>119,186</b>
5995	Cable, Cord, and Wire Assemblies: Communication Equipment	Department of Defense	8,012,299
		Other Agencies and Customers	1,907
		<b>Total</b>	<b>8,014,206</b>

5999 Miscellaneous Electrical and Electronic Components	Department of Defense	5,196,846	
	Bureau of Prisons	8,501	
	<b>Total</b>	<b>5,205,348</b>	
6110 Electrical Control Equipment	Department of Defense	18,332	
	<b>Total</b>	<b>18,332</b>	
6117 Solar Electric Power Systems	Department of Defense	312,648	
	<b>Total</b>	<b>312,648</b>	
6150 Miscellaneous Electric Power and Distribution Equipment	Department of Defense	3,750,388	
	General Services Administration	139,678	
	Other Agencies and Customers	11,041	
	Bureau of Prisons	4,245	
	<b>Total</b>	<b>3,905,352</b>	
6160 Plastic Molded Products	Department of Defense	53,475	
	Department of Veterans Affairs	14,862	
	Department of Justice (excluding Bureau of Prisons)	12,958	
	Department of Homeland Security	3,794	
	Department of Agriculture	2,624	
	Department of Health & Human Services	2,274	
	General Services Administration	1,577	
	Other Agencies and Customers	1,575	
	Department of Commerce	1,196	
	Department of Transportation	1,130	
	U. S. Courts	873	
	Social Security Administration	624	
	Department of the Interior	552	
	Small Business Administration	437	
	Executive Branch	421	
	Institute of Museum & Library Services	376	
	Bureau of Prisons	275	
	Department of State	117	
	Department of Labor	81	
	Department of Energy	24	
	<b>Total</b>	<b>99,246</b>	
6230 Electric Portable and Hand Lighting Equipment	General Services Administration	22,547	
	<b>Total</b>	<b>22,547</b>	
6540 Ophthalmic Instruments, Equipment, and Supplies	Bureau of Prisons	1,532,239	
	Department of Defense	197,694	
	Department of Veterans Affairs	16,616	
	Department of Homeland Security	11,369	
	Department of the Interior	4,446	
	Nuclear Regulatory Commission	3,126	
	Department of Agriculture	2,220	
	Department of the Treasury	913	
	Other Agencies and Customers	725	
	Department of Justice (excluding Bureau of Prisons)	626	
	U.S. Postal Service	415	
	Department of Health & Human Services	365	
	Environmental Protection Agency	79	
	<b>Total</b>	<b>1,770,834</b>	
6645 Time Measuring Instruments	Department of Defense	1,333	
	Bureau of Prisons	1,027	
	Department of Homeland Security	196	
	Department of Transportation	190	
	Social Security Administration	186	
	Department of Justice (excluding Bureau of Prisons)	157	
	Department of Veterans Affairs	79	
	Department of Agriculture	41	
	Department of Health & Human Services	38	
	Department of Labor	38	
	<b>Total</b>	<b>3,285</b>	

## 6660 Meteorological Instruments and Apparatus

Department of Commerce	289,008
Department of Defense	30,641
Other Agencies and Customers	1,000
<b>Total</b>	<b>320,649</b>

## 7105 Household Furniture

General Services Administration	317,706
Federal Reserve System	76,965
Department of Defense	69,831
Corp for National & Community Svc	67,900
Department of the Interior	48,146
Other Agencies and Customers	21,230
Bureau of Prisons	18,494
Department of Transportation	9,555
Department of Homeland Security	4,088
Office of the Chief Operating Officer	2,440
Department of Justice (excluding Bureau of Prisons)	1,932
Department of Veterans Affairs	1,370
Social Security Administration	1,369
Department of Agriculture	388
<b>Total</b>	<b>641,413</b>

## 7110 Office Furniture

Department of Defense	39,622,288
Department of Justice (excluding Bureau of Prisons)	19,038,131
Social Security Administration	9,564,460
Department of Veterans Affairs	9,346,272
General Services Administration	4,402,287
Department of Homeland Security	4,226,520
Department of Agriculture	2,918,648
Bureau of Prisons	2,848,868
Department of the Interior	2,668,040
Department of Health & Human Services	2,334,471
Department of Transportation	1,872,055
Department of Commerce	1,545,439
Securities & Exchange Commission	983,685
Other Agencies and Customers	895,093
Department of Labor	629,637
U. S. Courts	568,239
Institute of Museum & Library Services	350,521
Department of the Treasury	311,040
Small Business Administration	256,557
Department of State	202,673
National Aeronautics & Space Administration	185,322
Executive Branch	140,241
Department of Housing & Urban Development	80,553
Legislative Branch	69,850
Department of Energy	65,834
Department of Education	63,100
Environmental Protection Agency	54,048
Federal Deposit Insurance Corporation	12,256
Federal Retirement Thrift Investment Board	8,436
Smithsonian Institution	8,375
Broadcasting Board of Governors	8,235
Federal Maritime Commission	5,582
National Transportation Safety Board	5,534
Nuclear Regulatory Commission	1,746
U.S. Access Board	1,579
National Archives & Records Administration	1,181
U.S. Postal Service	364
<b>Total</b>	<b>105,297,160</b>

<b>7125 Cabinets, Lockers, Bins, and Shelving</b>	Department of Defense	9,270,031
	General Services Administration	1,491,617
	Bureau of Prisons	282,826
	Department of Justice (excluding Bureau of Prisons)	141,587
	Department of Agriculture	98,022
	Department of Labor	75,518
	Department of Veterans Affairs	45,933
	Department of Transportation	31,056
	Department of Homeland Security	29,602
	Other Agencies and Customers	27,967
	Department of the Interior	20,746
	Department of Health & Human Services	20,138
	Department of Commerce	9,703
	Department of Energy	5,454
	Securities & Exchange Commission	4,915
	Social Security Administration	3,242
	National Archives & Records Administration	2,459
	Small Business Administration	404
	Nuclear Regulatory Commission	276
	Department of State	235
	<b>Total</b>	<b>11,561,733</b>
<b>7195 Miscellaneous Furniture and Fixtures</b>	Bureau of Prisons	19,876
	Department of Defense	2,331
	Department of Veterans Affairs	1,465
	Department of the Interior	1,451
	<b>Total</b>	<b>25,123</b>
<b>7210 Household Furnishings</b>	Department of Defense	6,663,539
	Bureau of Prisons	5,355,290
	General Services Administration	3,430,910
	Other Agencies and Customers	1,561,403
	Department of Homeland Security	157,039
	Corp for National & Community Svc	65,333
	Department of Health & Human Services	44,720
	Department of the Interior	30,170
	Department of Veterans Affairs	19,997
	Department of Transportation	18,660
	Department of Energy	13,521
	Independent Agencies	2,926
	Office of the Chief Operating Officer	2,900
	Department of Agriculture	2,514
	Department of the Treasury	2,400
	Department of Justice (excluding Bureau of Prisons)	202
	<b>Total</b>	<b>17,371,523</b>
<b>7230 Draperies, Awnings, and Shades</b>	Department of Defense	498,907
	Bureau of Prisons	116,699
	Department of Energy	9,805
	Department of Homeland Security	5,353
	Other Agencies and Customers	833
	Department of Justice (excluding Bureau of Prisons)	303
	<b>Total</b>	<b>631,901</b>
<b>7240 Household and Commercial Utility Containers</b>	Bureau of Prisons	33,795
	Other Agencies and Customers	31,200
	General Services Administration	30,020
	<b>Total</b>	<b>95,015</b>
<b>7320 Kitchen Equipment and Appliances</b>	Bureau of Prisons	49,143
	Department of Veterans Affairs	1,052
	Department of Defense	735
	Department of Homeland Security	175
	<b>Total</b>	<b>51,105</b>

7340 Cutlery and Flatware	Bureau of Prisons	143,103	
	Department of Defense	324	
	<b>Total</b>	<b>143,427</b>	
7350 Tableware	Bureau of Prisons	955,371	
	<b>Total</b>	<b>955,371</b>	
7510 Office Supplies	Other Agencies and Customers	2,271,530	
	General Services Administration	1,010,331	
	Bureau of Prisons	116,780	
	Department of Homeland Security	929	
	Department of Justice (excluding Bureau of Prisons)	685	
	<b>Total</b>	<b>3,400,254</b>	
7530 Stationery and Record forms	Other Agencies and Customers	1,790,047	
	General Services Administration	375,407	
	U. S. Courts	327,986	
	Department of Agriculture	210,563	
	Department of Justice (excluding Bureau of Prisons)	168,218	
	Bureau of Prisons	137,753	
	Department of Commerce	102,060	
	Federal Retirement Thrift Investment Board	25,314	
	Department of Homeland Security	2,704	
	Department of the Interior	2,671	
	Federal Mediation & Conciliation Service	1,245	
	Department of Defense	825	
	National Archives & Records Administration	486	
	Social Security Administration	446	
	Department of Transportation	193	
	Department of the Treasury	185	
	Smithsonian Institution	56	
		<b>Total</b>	<b>3,146,159</b>
	7540 Standard forms	General Services Administration	1,090,199
		Other Agencies and Customers	368,256
Federal Retirement Thrift Investment Board		247,873	
Bureau of Prisons		114,681	
Selective Service System		59,249	
U. S. Courts		32,834	
Department of the Treasury		19,015	
Department of Justice (excluding Bureau of Prisons)		7,299	
Environmental Protection Agency		6,175	
Department of the Interior		2,677	
Department of Defense		2,310	
Department of Energy		445	
Department of State		154	
		<b>Total</b>	<b>1,951,167</b>
7690 Miscellaneous Printed Matter	Department of Agriculture	125,950	
	Department of Homeland Security	76,859	
	Department of the Interior	61,295	
	Department of Justice (excluding Bureau of Prisons)	41,484	
	Department of Defense	39,153	
	Bureau of Prisons	36,337	
	Other Agencies and Customers	25,990	
	Department of Veterans Affairs	13,261	
	U. S. Courts	5,531	
	Department of Commerce	922	
	Independent Agencies	719	
	Department of State	440	
		<b>Total</b>	<b>427,941</b>
8105 Bags and Sacks	Department of State	354,389	
	Bureau of Prisons	312,509	
	Department of Defense	138,322	
	General Services Administration	10,510	
	Department of Homeland Security	5,040	
	Department of Justice (excluding Bureau of Prisons)	2,318	
	Department of Agriculture	9	
	<b>Total</b>	<b>823,098</b>	

8115 Boxes, Cartons and Crates	Bureau of Prisons	3,639	
	Total	3,639	
8305 Textile Fabrics	General Services Administration	125,986	
	Bureau of Prisons	118,821	
	Department of Defense	81,002	
	Other Agencies and Customers	4,294	
	Department of Justice (excluding Bureau of Prisons)	3,435	
	Department of Agriculture	38	
	Total	333,576	
8340 Tents and Tarpaulins	General Services Administration	269,919	
	Bureau of Prisons	820	
	Other Agencies and Customers	-11	
	Total	270,729	
8405 Outerwear, Men's	Department of Defense	11,364,059	
	Bureau of Prisons	1,564,225	
	Department of Homeland Security	3,814	
	Other Agencies and Customers	28	
	Total	12,932,125	
8410 Outerwear, Women's	Department of Defense	2,468,958	
	Total	2,468,958	
8415 Clothing, Special Purpose	Department of Defense	89,830,510	
	Bureau of Prisons	3,566,521	
	General Services Administration	112,699	
	Department of Homeland Security	53,437	
	Other Agencies and Customers	4,397	
	Department of the Interior	2,324	
	Department of Agriculture	1,256	
	Department of Veterans Affairs	372	
	Department of Justice (excluding Bureau of Prisons)	54	
	Department of State	15	
	Total	93,571,586	
8420 Underwear and Nightwear, Men's	Bureau of Prisons	2,611,996	
	Department of Defense	698,506	
	Total	3,310,502	
8440 Hosiery, Handwear, and Clothin Accessories, Men's	Bureau of Prisons	8,324	
	Total	8,324	
8455 Badges and Insignia	Department of Homeland Security	31,588	
	Bureau of Prisons	11,510	
	Department of the Interior	6,300	
	Department of Justice (excluding Bureau of Prisons)	2,875	
	Department of Agriculture	2,355	
	Department of Veterans Affairs	2,149	
	Department of Defense	1,953	
	Department of Commerce	1,489	
	Social Security Administration	1,419	
	Department of Health & Human Services	300	
	U. S. Courts	64	
	Total	62,001	
8465 Individual Equipment	Department of Defense	123,235	
	Bureau of Prisons	16,753	
	Total	139,988	
8470 Armor, Personal	Department of Defense	30,164,007	
	Bureau of Prisons	406,823	
	Total	30,570,829	
8910 Dairy Foods and Eggs	Bureau of Prisons	5,665,095	
	Total	5,665,095	
9520 Other Misc. Fabricated Metal Products Mfg.	Bureau of Prisons	9,000	
	Total	9,000	

<b>9905 Signs, Advertising Displays, and Identification Plates</b>	Department of Defense	1,871,422
	Department of Veterans Affairs	461,147
	Bureau of Prisons	453,343
	Department of the Interior	359,306
	Other Agencies and Customers	312,137
	General Services Administration	282,165
	Department of Agriculture	260,010
	Department of Justice (excluding Bureau of Prisons)	136,872
	Environmental Protection Agency	91,619
	Department of Homeland Security	89,524
	Department of Transportation	60,123
	Agency for International Development	34,788
	Securities & Exchange Commission	26,958
	Social Security Administration	22,471
	Federal Retirement Thrift Investment Board	13,750
	Department of Commerce	10,915
	Institute of Museum & Library Services	8,133
	U. S. Courts	4,426
	Tennessee Valley Authority	3,628
	U.S. Postal Service	3,136
	National Aeronautics & Space Administration	1,858
	Department of Energy	1,736
	Department of State	1,215
	Legislative Branch	1,179
	Department of Health & Human Services	1,170
	Executive Office of the President	597
	Nuclear Regulatory Commission	330
	Broadcasting Board of Governors	101
	Department of Labor	63
	Smithsonian Institution	45
	Federal Mediation & Conciliation Service	9
	Peace Corps	9
	<b>Total</b>	<b>4,514,182</b>
<b>J025 Vehicular Component Repair Services</b>	Department of Defense	170,000
	<b>Total</b>	<b>170,000</b>
<b>J039 Maintenance and Repair of Materials Handling Equipment</b>	Department of Defense	220,000
	<b>Total</b>	<b>220,000</b>
<b>J071 Maintenance, Repair, Rebuilding of Equipment - Furniture</b>	Bureau of Prisons	8,160
	<b>Total</b>	<b>8,160</b>
<b>J085 Toiletry Kitting Services</b>	Bureau of Prisons	952,394
	Department of Homeland Security	106,846
	Department of Defense	210
	Other Agencies and Customers	130
	<b>Total</b>	<b>1,059,580</b>
<b>K023 Retrofitting Services</b>	Department of Homeland Security	7,130,107
	Department of Defense	427,275
	Department of the Interior	108,266
	Department of Agriculture	373,269
	Other Agencies and Customers	1,356
	Bureau of Prisons	432
	<b>Total</b>	<b>8,040,705</b>
<b>K054 Modification of Prefabricated Metal Buildings &amp; Components</b>	Department of Defense	3,646,508
	Department of Homeland Security	25,740
	<b>Total</b>	<b>3,672,248</b>
<b>K058 Communication Equipment Modification Services</b>	Department of Defense	418,504
	<b>Total</b>	<b>418,504</b>

R604 Distribution Services	Bureau of Prisons	3,354,479	
	Federal Retirement Thrift Investment Board	71,380	
	Department of Agriculture	12,566	
	Department of Defense	9,820	
	Department of the Interior	4,211	
	Department of Veterans Affairs	3,036	
	Other Agencies and Customers	1,256	
	Department of Homeland Security	943	
	Total	3,457,690	
R699 Other Administrative Support Services	Department of Homeland Security	746,298	
	Total	746,298	
S209 Laundry Services	Department of Defense	2,238,793	
	Bureau of Prisons	24,991	
	Total	2,263,784	
T011 Printing & Binding Services	Federal Retirement Thrift Investment Board	482,690	
	Department of Defense	261,970	
	Bureau of Prisons	80,222	
	Environmental Protection Agency	24,192	
	U. S. Courts	3,780	
	Total	852,853	
T099 Miscellaneous Printing Services	Department of Defense	16,900,251	
	Bureau of Prisons	598,573	
	Department of Justice (excluding Bureau of Prisons)	417,775	
	Department of Homeland Security	292,711	
	Other Agencies and Customers	54,542	
	Department of Veterans Affairs	46,387	
	Department of Agriculture	25,521	
	Department of Commerce	9,735	
	Department of the Interior	3,611	
	Nuclear Regulatory Commission	2,471	
	Social Security Administration	639	
	Total	18,352,215	
Commercial Market Services	Commercial Market Services	6,871,673	
	Other Agencies and Customers	17,842	
	Bureau of Prisons	1,153	
	Total	6,890,669	
Customer Vehicle Reimbursement		69,006,929	
	Total	69,006,929	
PIECP		1,282,415	
	Total	1,282,415	
Repatriation Sales		6,027,979	
	Total	6,027,979	
Subcontracting Activities		14,964,110	
	Total	14,964,110	
Recycling Services		12,664,051	
	Total	12,664,051	
Raw Materials/Sub-assemblies		5,943,791	
	Total	5,943,791	
Product-Related Services & Other Support Services		15,795,378	
	Total	15,795,378	
Total FPI Sales 10/01/2015-09/30/2016		<u>\$498,404,804</u>	



**SECTION II - FY 2016 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE**  
**10/01/2015 thru 09/30/2016**

<b>SIC Industry</b>	<b>SIC Industry Description</b>	<b>Sales</b>	<b>% of Total</b>
0241	Dairy Farms	\$5,665,095	1.1%
2211	Broadwoven Fabric Mills, Cotton	3,242,355	0.7%
2231	Broadwoven Fabric Mills, Wool (including Dyeing and Finishing)	2,715,846	0.5%
2252	Hosiery, NEC	8,324	0.0%
2321	Men's and Boys' Shirts, Except Work Shirts	17,149,983	3.4%
2322	Men's and Boys' Underwear and Nightwear	3,310,502	0.7%
2326	Men's & Boys' Work Clothing	39,397,975	7.9%
2329	Men's & Boys' Clothing, N.E.C.	33,236,710	6.7%
2331	Women's Shirts	2,468,958	0.5%
2381	Cotton Work Gloves	32,835	0.0%
2391	Curtains & Drapes	631,901	0.1%
2392	Housefurnishings	4,587,219	0.9%
2393	Textile Bags	1,550,289	0.3%
2394	Canvas & Related Products	301,929	0.1%
2396	Automotive & Apparel Trimmings	18,456,086	3.7%
2399	Textile Products, N.E.C.	367,595	0.1%
2499	Wood Products, Not Elsewhere Classified	147	0.0%
2511	Nonupholstered Wood Household Furniture Manufacturing	25,535	0.0%
2514	Metal Household Furniture	603,221	0.1%
2515	Mattresses & Foundations	7,033,734	1.4%
2521	Wood Office Furniture	18,604,801	3.7%
2522	Non-Wood Office Furniture	86,527,026	17.4%
2542	Office/Store Fixtures, Non-Wood	11,755,413	2.4%
2599	Furniture and Fixtures, N.E.C.	220,515	0.0%
2653	Boxes	3,639	0.0%
2752	Commercial Lithographic Printing	8,220,865	1.6%
2759	Commercial Printing, N.E.C.	121,507	0.0%
2761	Manifold Business Forms Printing	1,436,003	0.3%
3089	Leather Gloves & Mittens	1,200,704	0.2%
3151	Apparel Accessories and Other Apparel Manufacturing	1,453,015	0.3%
3429	Hardware N.E.C.	31,290	0.0%
3433	Solar Heating Systems Manufacturing	312,648	0.1%
3442	Metal Doors & Frames	150,606	0.0%
3444	Sheet Metal Work	15,376	0.0%
3448	Prefabricated Metal Buildings and Components	3,672,248	0.7%
3469	Metal Stampings, N.E.C.	63,815	0.0%
3479	Coating & Engraving	62,001	0.0%
3496	Miscellaneous Fabricated Wire Products	148,846	0.0%
3499	Fabricated Metal Products, N.E.C.	1,527,610	0.3%
3564	Industrial Filters	3,579,893	0.7%
3613	Switchgear and Switchboard Apparatus	4,245	0.0%
3643	Current-Carrying Wiring Device Manufacturing	13,895,455	2.8%
3648	Lighting Equipment, N.E.C.	22,547	0.0%

3679	Electronic Components, N.E.C.	5,196,846	1.0%
3842	Orthopedic/Prosthetic/Surgical Equipment	45,540,614	9.1%
3851	Ophthalmic Goods Manufacturing	1,887,483	0.4%
3873	Time Measuring Instruments	3,285	0.0%
3993	Signs & Advertising Displays	2,961,020	0.6%
3999	All Other Miscellaneous Manufacturing	30,706	0.0%
7218	Laundry Services	2,263,784	0.5%
7331	Direct Mail Advertising Services	589,183	0.1%
7389	Miscellaneous Business Services, N.E.C.	4,674,385	0.9%
7532	Customizing Vehicle Services	8,038,727	1.6%
7539	Auto Repair Services, N.E.C.	180,479	0.0%
7641	Reupholstery and Furniture Repair	8,160	0.0%
7699	Miscellaneous Repair Services, N.E.C.	638,504	0.1%
	Commercial Market Services	6,890,669	1.4%
	Customer Vehicle Reimbursement	69,006,929	13.8%
	PIECP	1,282,415	0.3%
	Product-Related Services & Other Support Services	15,795,378	3.2%
	Raw Materials/Sub-assemblies	5,943,791	1.2%
	Recycling Services	12,664,051	2.5%
	Repatriation Sales	6,027,979	1.2%
	Subcontracting Activities	14,964,110	3.0%
<b>Total FPI Sales 10/01/2015-09/30/2016</b>		<b>\$498,404,804</b>	<b>100.0%</b>